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Portfolio: https://zachattack221.github.io/portfolio/

Summary

- Detail-oriented, results-driven professional with a background in healthcare and distribution, seeking a web development role to utilize strong organizational and time management skills.
- Received a certificate from the University of North Carolina Charlotte's Full Stack Flex Coding Bootcamp.
- Well suited to working collaboratively or independently as needed.
- Creative problem-solver with a liberal arts background who is adaptive to new situations and challenges.

Technical Skills

- **Software/Platforms:** Git/Github, MERN Stack (MongoDB, Express.js, React, Node.js), Bootstrap, Tailwinds, Mantine, RESTful APIs, Insomnia, Handlebars
- **Software Languages:** HTML5, CSS3, JavaScript ES6+, MySQL (and NoSQL Database management)

Relevant Experience

Certificate in Full-Stack Web Development: **UNCC Charlotte 2022**

Express-note-taker-utility | Live: https://express-note-taker-utility.herokuapp.com | Repository: https://github.com/Zachattack221/express.js-note-taker
- Note taking platform, facilitating data requests and responses.
- Demonstrative of a mock back-end process, this application uses a JSON file to save/store information.
- Tools: Express.js, Node.js, UUID, Bootstrap, Heroku

Employee-tracker | https://github.com/Zachattack221/employee-tracker-application
- Provides users with an application to compose and edit a collection of employee information.
- Leverages MySQL and Express to create and seed a mock database, accessible via queries.
- Tools: Inquirer, Express.js, MySQL2, Node.js, Console Table, Nodemon

Forget-me-not | https://github.com/Christian-Hoffman/forget-me-not
- List-making, note-taking utility application made with MERN stack.
- Responsive viewing, aesthetically pleasing in mobile viewports, collaborative endeavor
- Tools: HTML, JavaScript, MongoDB, Express.js, React, Node.js, Mantine
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Work Experience

Hay Distributing Inc.   **Charlotte, NC**
District Sales Manager   **2021 - 2022**
Directly managed, trained, and developed a team of 6 employees for a multi-state beverage distribution company.
Key Accomplishments:
- Established and achieved monthly sales/KPI (Key Performance Indicator) targets, that consistently outpaced company goals.
- Conducted weekly team meetings to discuss relevant sales programming, market challenges, and to recognize & reward positive results.
- Grew and and maintained relationships with retailers/chain management/store owners (within a defined district territory)

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Assistant Manager (Wingman)   2020 - 2021
Served in a variable sales/delivery support role, one that managed the high-paced demands of a dynamic and growing market.
Key Accomplishments:
- Navigated a highly-adaptive role, completing multi-week tasks and filling-in for staffing vacancies (anywhere required in over 20 counties across North and South Carolina)
- Acted in a managerial capacity: upgrading and upselling customer accounts, assisting teammates cross-departmentally, and often coaching/training new hires.

Account Sales Manager (ASM)   2019 – 2020
Key Accomplishments:
Sales and delivery account manager that provided service to a variety of customer accounts (small to large format, corporate and independently owned businesses).
- Supported monthly sales initiatives, including price promotion drives, cross-promoted products, and incremental display opportunities.
- Helped develop relationships in the beverage market that often resulted in increased display space and larger product orders.
- Attained ASM of the month for July 2019 for exemplary performance across a variety of sales criteria.

CHS (now Atrium Health)   Charlotte, NC
Insurance Data Management Specialist   2016 - 2017
Promoted to a contract position which assisted the patient identity management team in resolving insurance filing discrepancies.
Key Accomplishments:
- Focused on precise data entry in order to ensure a more efficient revenue cycle.
- Functionally navigated a myriad of payor websites to verify and update insurance coverage
- Resolved 800-900 errors per day, relying on self-sufficiency, research, and time management

Patient Data ER Registrar   2016
Maintained and verified patient information in a hospital setting (including insurance coverage, confidential data, vital medical information).
Key Accomplishments:
- Accurately navigated hospital registration technology; proficient in both S.T.A.R. and E.P.I.C. registration systems.
- Functioned well within various registration teams to improve patient experience and comfort.

RedBull Account Manager   2014 – 2016
Cone Distributing Inc.   Tallahassee, FL
Sales role that provided service to over 85 customer accounts, establishing strong market relationships to grow revenue for both retailer and distributor.
Key Accomplishments:
- Sales analytics training developed into meticulous tracking of inventory, generating data used to drive sales and more effectively market products.
- Managed a route-based sales route, requiring consistent time management to place orders before daily cutoffs.
- Received RedBull power-selling certification in 2016 for excellent market performance.

Education
- **Certificate in Full-Stack Web Development:**   UNCC Charlotte 2022
- **Bachelors in Editing, Writing, and Media (EWM Degree)**   Florida State University
- **Bachelors of Arts in Music**   Florida State University